

REALIZING

# Our Vision

YEAR ONE

ROCHESTER PHILHARMONIC ORCHESTRA  
ANNUAL REPORT 2005-2006



**RPO**

ROCHESTER PHILHARMONIC ORCHESTRA

*Christopher Seaman, Music Director*  
*Jeff Tyzik, Principal Pops Conductor*  
*Michael Buttermann, Principal Conductor for Education and Outreach*  
*The Louise and Henry Epstein Family Chair*

# Vision Statement

## CORE VALUES

*The essential and enduring tenets of the RPO*

- Passionate dedication and outstanding musical performance at the highest artistic levels
- Unique tradition of musical versatility
- Commitment to music education in its broadest sense
- Deep and enduring engagement with the community

## CORE PURPOSE

*The RPO's very reason for being*

- To inspire and enrich our community through the art of music

## 10-TO 30-YEAR BHAG'S

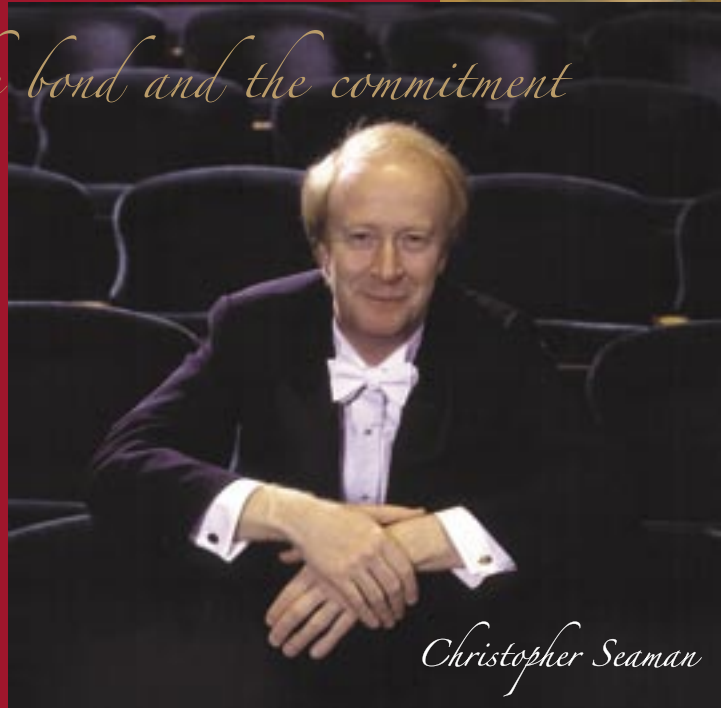
*(Big, Hairy, Audacious Goals)*

*Defines what the RPO wants to be in terms that require a certain level of unreasonable confidence and commitment*

- To be an institution driven by a culture of confidence, adventure, excellence and success
- To be the premier cultural organization in the region and the hub of cultural life year-round
- To be recognized nationally for artistic and organizational excellence, creativity and innovation

*I am continually struck by the strength between the orchestra and the community.*

*of the bond and the commitment*



*Christopher Seaman*

Dear Friends:

I always look forward to preparing this message for you, as it gives me a good opportunity to review the highlights of the past year, and to share my continued thrill and exhilaration about our artistic accomplishments during the 2005–2006 Season. It is my great fortune to have such a first-rate working relationship with the members of our fine Orchestra and with my gifted colleagues, Principal Pops Conductor Jeff Tyzik and Principal Conductor for Education and Outreach Michael Buttermann, who so magnificently lead the Orchestra in dozens of varied concerts. The talent and professionalism of all of these individuals are indispensable to our success, so I'd like to extend my grateful thanks.

We continue to strive to inspire and enrich our community through the art of music. In keeping with our purpose and vision, last season's outstanding artistic accomplishments ran the gamut of repertoire, soloists, venues and audiences. We've chosen to highlight these individually throughout the annual report, illustrated by the addition of some wonderful images.

I also would like to acknowledge the generous support of numerous businesses, foundations and individuals, as well as local, state and federal government support, which has helped make possible many of our successes.

As I look ahead to a bright future, I am continually struck by the strength of the bond and the commitment between the orchestra and the community. Your faith in us and in our ability to be an artistically excellent, confident and innovative institution is something I truly cherish, and will continue to work hard to realize. My sincere thanks to you all; I look forward to seeing you soon.

Christopher Seaman  
Music Director

**DEAR RPO MEMBERS:**

In this 2005–2006 Annual Report, *Realizing Our Vision*, we are proud to share our first year’s response to the strategic plan, *Ensuring a Vibrant Future*, the result of the year-long visioning process. In this comprehensive, strategic “road map” drafted by the Board of Directors, Honorary Board, conductors, musicians, staff and volunteer representatives, we defined our core values and articulated our core purpose. Together, they guide us toward achieving our long-term goals: organizational excellence, community service and national recognition.

We especially would like to recognize the Board’s outstanding leadership and its commitment to the strategic plan. By meeting its increased group and personal target giving, it has led by example to increase overall fundraising. We also want to acknowledge outgoing Board Chair Ingrid Stanlis, whose strong leadership, perseverance and vision was—in so many ways—responsible for successfully bringing us through the visioning process.

The 2005-2006 Season provided our first opportunity to begin putting theory into practice. In working toward the goal of organizational excellence, one of our major accomplishments was investing in our organizational infrastructure within the areas of development/fundraising, marketing and

operations. We upgraded the position of Vice President of Development and created a Manager of Corporate, Foundation and Government Grants. Additional hires included a public relations consultant specializing in media relations and publicity and a marketing consultant with a national track record in increased subscriptions and single ticket sales. An Artistic Coordinator also was added to allow for more long-term artistic planning and improved guest artist relations.

Working within the framework of the strategic plan, we were able to ratify a three-year contract for the orchestra and conducting staff—further evidence of organizational stability—as well as to provide a salary increase for the first time in several years for the orchestra, conductors and administrative staff. We also have been able to invest more in guest artists and advertising. These upgrades represent a necessary and worthwhile strategic investment in our organization.

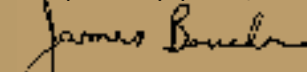
As a result of these implementations, there has been a 7% increase in attendance at our ticketed concerts since last season, from a total of 116,400 in 2004–2005 to 124,000 in 2005-2006. We also achieved an incredible fundraising milestone, exceeding our Annual Campaign goal of \$2.1 million. In addition, we are proud to report that we have an overall operating surplus of \$18,000. For nine of the

past 11 years, we have balanced our operating budgets, and our accumulated net operating deficit is now under \$1 million.

As our organization aligns around our core values, it is vital to keep in mind that these ultimately drive our core purpose: to inspire and enrich our community through the art of music. And it is our prized relationship with you, our RPO members, that helps inspire our ongoing growth and evolution as one of the region’s prized cultural gems.

Looking back must be balanced by looking ahead. With gratitude, we invite your continued participation and support as we take the next steps into our vibrant future.

Respectfully yours,

  
James Boucher  
Chairperson,  
Board of Directors

  
Richard Nowlin  
President & CEO



# Our Passion



*Renée Fleming*

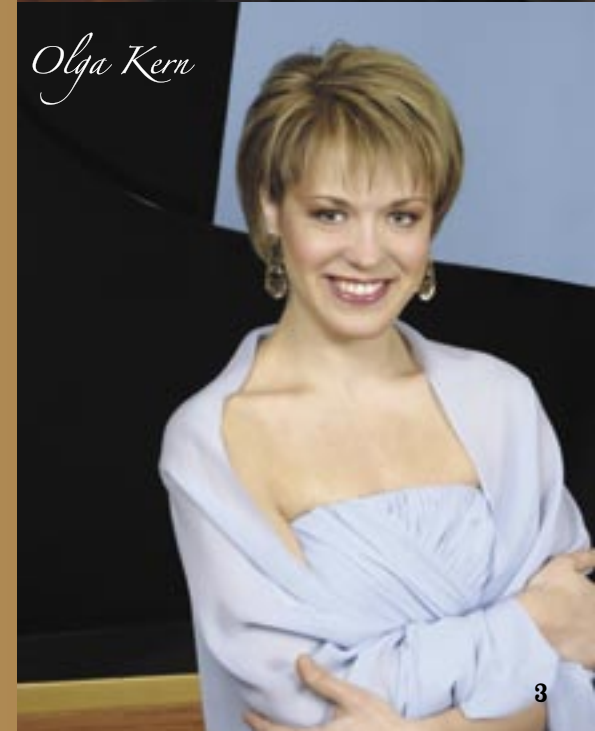
- Featured Rochester's "own" vocalist extraordinaire, Renée Fleming, in a special "Home for the Holidays" concert
- Performed a special all-Gershwin concert with pianist Jon Nakamatsu, giving our audiences an inside peek at the upcoming CD to be released on *harmonia mundi usa* in 2007
- Performed the world premiere of Eastman School of Music Professor Bill Dobbins' *Guitar Concerto*
- Received a nationally recognized ASCAP Award—the second in two years—honoring orchestras demonstrating exceptional commitment to contemporary composers
- Increased our total revenues by more than \$900,000, up 11% since last year, with a 7% attendance increase at our ticketed concerts
- Sold out the original 10,000 copies of our internationally released recording with pianist Olga Kern, resulting in a second pressing
- Brought the world-wide celebration of Mozart's 250th birthday to Rochester through performances of many of the composer's great works



*Jon Nakamatsu*



*Olga Kern*



## ROCHESTER PHILHARMONIC ORCHESTRA, INC.

Maintaining and operating the Rochester Philharmonic Orchestra  
(Founded in 1923 – Incorporated in 1930)

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*President & CEO*

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*Vice Chairperson & Treasurer*

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*Immediate Past Chairperson*

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Keith M. Wilson

(Term Expires Jan. 2008)

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*Chairperson, Honorary Board*

Richard Nowlin  
*RPO President & CEO*

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*Interim Dean,  
Eastman School of Music*

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*Chairperson,  
Volunteer Services Committee*

Brian Stotz  
*RPO Orchestra Representative*

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Patricia C. Wilder

*The RPO expresses its gratitude to all those who have served as Honorary Board members in the past.*

This list is correct as of December 31, 2006



Music education isn't only for children. Christopher Seaman gives an informal audience chat at Vail.



Our first summer at the newly-renovated CMAC in Canandaigua.

# Our Presence

- Increased summer concert attendance at CMAC (Constellation Brands – Marvin Sands Performing Arts Center), inaugurating our newly-renovated summer home with an historic encore of Beethoven’s *Ninth Symphony* from the 1983 FLPAC opener
- Performed a first-ever floating “Symphony on the Erie” barge concert for an appreciative audience of thousands in conjunction with Symphony Showhouse and Fairport Canal Days
- Debuted a successful collaboration with Mercury Opera Rochester in *Madame Butterfly*, in addition to ongoing partnerships with Rochester City Ballet, Nazareth College Bach Children’s Choir, Rochester Oratorio Society, Finger Lakes Choral Festival and the Eastman School of Music
- Served more than 300,000 people through RPO events, with nearly 200,000 through our free education and outreach concerts and broadcasts on WXXI-FM



Jeff Tyzik conducts the RPO on July 4th at our Bravo! Vail Valley Music Festival summer residency.



On land and on the water, audiences find the perfect spot to watch “Symphony on the Erie.”

ROCHESTER PHILHARMONIC ORCHESTRA PROGRAM ATTENDANCE		
CONCERT SERVICES	NUMBER OF PERFORMANCES	APPROXIMATE ATTENDANCE
<b>Ticketed Concerts</b>		
Philharmonics	28	38,500
WPOP	19	37,300
Casual Sunday Matinee	4	6,700
Symphony 101	12	8,200
orKIDStra	4	4,000
Summer Series at CMAC	4	12,000
Special Concerts	3	7,200
The Nutcracker	6	10,100
<b>TOTAL</b>	<b>80</b>	<b>124,000</b>
<b>Education and Outreach</b>		
Free Public Concerts	11	23,800
Sequential School-Aged Concerts	20	24,900
Ensemble Concerts	44	3,800
WXXI Broadcasts	15	126,000
<b>TOTAL</b>	<b>90</b>	<b>178,500</b>
<b>Runouts and Tours</b>		
Runouts	17	15,000
Vail Residency	6	10,800
Mercury Opera Collaboration	2	4,400
<b>TOTAL</b>	<b>25</b>	<b>30,200</b>
<b>TOTAL CONCERT &amp; BROADCAST SERVICES</b>	<b>195</b>	<b>332,700</b>



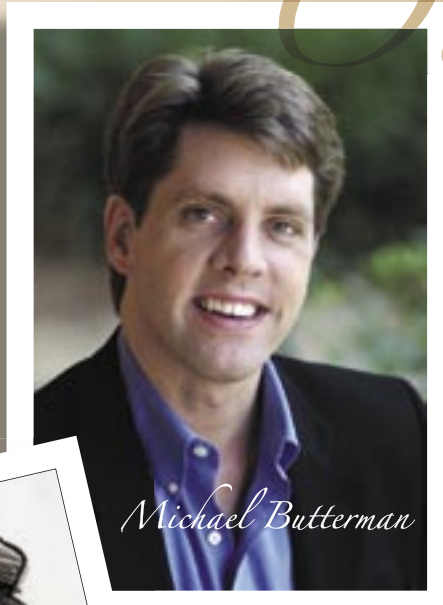
*My heart just about burst.*

“I wanted to take this opportunity to sincerely thank you, the RPO, and your ushers for an amazing experience at the Intermediate Concert this year. As you may know, St. Joseph’s Villa is a residential treatment facility for kids at risk and/or in crisis. I can’t begin to tell you how excited my students were for this trip. When the program began, they were simply awe-struck. At one point one of my girls turned around to look at me. She had tears in her eyes and mouthed the words, ‘that is so pretty.’ My heart just about burst. Thank you so much for providing these concerts for the schools in our community, and for literally giving my kids, in particular, an opportunity of a lifetime.”

*Music Teacher  
St. Joseph’s Villa  
of Rochester*

- Re-established—after a three-year absence—our high school concerts, an important element of our sequential school-aged educational program
- Increased our non-concert related education and outreach activities from 139 to 166 services including the Instrument Petting Zoos, Pre-Concert Chats, Docent Program, Meet the Artist School Visits and Rochester Philharmonic Youth Orchestra activities
- Celebrated an operating surplus of \$18,000

*Our Future*



*Michael Buttermann*



Christopher Seaman teaching the next generation of conductors.

- Increased sales of our \$5 college student tickets by 30% through our successful Paetec Philharmonic Partners Program

“PAETEC’s longstanding commitment to the higher education community made the establishment of the Philharmonic Partners at the RPO a natural fit. We believe that stimulating interest in the arts is another way to build community ties with Rochester’s students and outstanding cultural institutions such as the Rochester Philharmonic.”

Keith Wilson  
Executive Vice President and  
Chief Financial Officer  
PAETEC Communications

*“The \$5 student tickets make it possible for me to see the wonderful RPO Philharmonics concerts on a more regular basis. I plan to continue making use of this great opportunity throughout my years at the University of Rochester.”*

*Colleen Kellenberger, sophomore  
University of Rochester*

Robert DiLutis introduces  
the clarinet to an eager  
student.

## 2005-2006 DONOR LISTING

The Rochester Philharmonic Orchestra extends its appreciation to all its generous supporters—individuals, corporations, foundations, and community organizations—who made contributions to the Orchestra from September 1, 2005 to August 31, 2006. We make every effort to ensure accuracy of this listing. Please call 454-7311 x252 to make a correction or report an omission.

### Corporations, Foundations, Trusts & Community Organizations

**Symphony** (\$25,000-above)  
American Airlines  
Bausch & Lomb  
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**Concerto** (\$10,000-\$24,999)  
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**Sonata** (\$5,000-\$9,999)  
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Foundation  
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Foundation

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2005-2006 Donor Listing *continued from page 7*

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 Thomson Tax & Accounting  
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 Verizon

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 RPO Musicians, Conductors and  
 Staff  
 Nancy & Harry Beilfuss  
 Alfred L. Davis  
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 Austin Hildebrandt  
 Dr. Jacques & Mrs. Dawn Lipson  
 Mr. & Mrs. I.A. Morris  
 Betty Strassenburgh

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# Our Community

[www.rpo.org](http://www.rpo.org)

Our improved website allows us to share more information with our long-standing members as well as providing a welcoming tool for new RPO friends discovering us for the first time.

## Volunteers

Our 863 volunteers donated nearly 40,000 hours of their time and professional expertise, proving once again to be an integral part of our success. With the majority spending five or more years with us, these volunteers—ages 11 to 93—who “take the time out for the RPO,” represent almost every socioeconomic, ethnic and generational aspect of our community.

## Fundraising Events

We exceeded our fundraising event goals through the biannual Symphony Showhouse and the annual Golf Tournament, with combined revenues of more than \$140,000.



*continued on page 10*

2005-2006 Donor Listing *continued from page 9*

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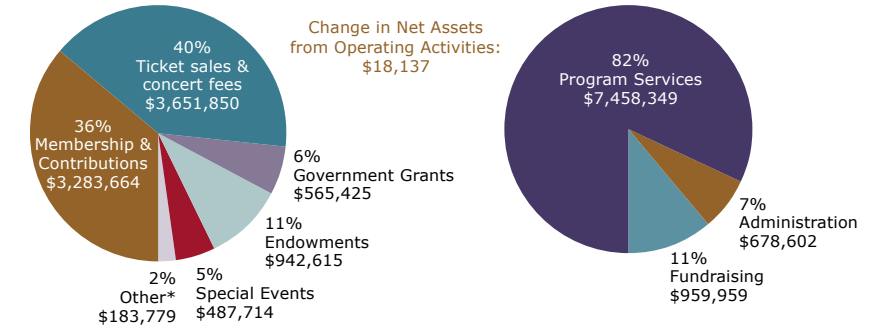
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continued on page 12

## Statement of Activities For The Year Ended August 31, 2006

Support & Revenue: \$9,115,047

Expenses: \$9,096,910



\*Other includes: RPYO, recordings, gift shop, and other miscellaneous income not isolated above.

## Statement of Financial Position as of August 31, 2006 (With Comparative Totals for 2005)

	Unrestricted	Temporarily Restricted	Permanently Restricted	TOTAL ALL FUNDS 2006	TOTAL ALL FUNDS 2005
<b>ASSETS:</b>					
Cash	\$352,342	\$136,662		\$489,004	\$447,831
Grants receivable	126,670			126,670	25,000
Pledges Receivable, net	79,800	519,855	179,041	778,696	252,959
Other receivables	156,500			156,500	160,586
Accrued Investment Income	4,567			4,567	21,832
Inventories	8,339			8,339	2,272
Prepaid expenses	374,999			374,999	310,896
Investments	31,304	245,968	4,060,221	4,337,493	3,951,767
Property, plant & equipment, net	481,805			481,805	470,585
Interest in net assets of RPO Fund Inc.		9,118,999	5,188,739	14,307,738	14,314,247
Due from (to) other funds	(149,232)	149,232			
<b>Total Assets</b>	<b>\$1,467,094</b>	<b>\$10,170,716</b>	<b>\$9,428,001</b>	<b>\$21,065,811</b>	<b>\$19,957,975</b>
<b>LIABILITIES AND NET ASSETS:</b>					
<b>Liabilities</b>					
Accounts payable	\$303,669			\$303,669	\$29,621
Accrued expenses	119,330			119,330	108,917
Advance receipts	1,779,911			1,779,911	1,805,440
Deferred revenue					172,300
Notes payable	44,364			44,364	61,558
Capital lease obligation	15,304			15,304	59,614
Other Liabilities	172,310			172,310	
<b>Total Liabilities</b>	<b>2,434,888</b>			<b>2,434,888</b>	<b>2,237,450</b>
<b>NET ASSETS</b>	<b>(967,794)</b>	<b>10,170,716</b>	<b>9,428,001</b>	<b>18,630,923</b>	<b>17,720,525</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$1,467,094</b>	<b>\$10,170,716</b>	<b>\$9,428,001</b>	<b>\$21,065,811</b>	<b>\$19,957,975</b>

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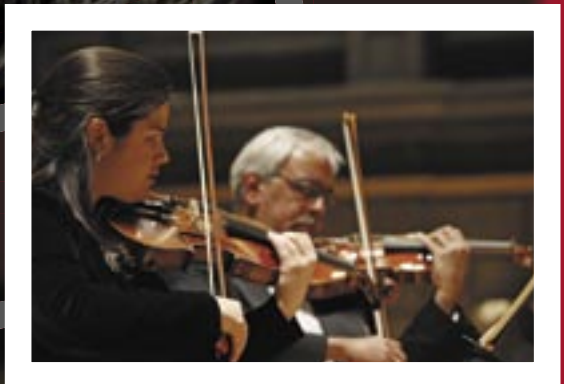
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 William E. O'Neill  
 Karen & Sy Zivan

<sup>M</sup>Matching Gift



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Jeff Tyzik,  
Principal Pops Conductor  
Michael Butterman,  
Principal Conductor for  
Education and Outreach  
*The Louise & Henry Epstein  
Family Chair*  
*Funded in perpetuity*

**Violin I**  
Juliana Athayde,  
Concertmaster  
*The Caroline W. Gannett &  
Clayla Ward Chair*  
*Funded in perpetuity*  
Wilfredo Degláns,  
Associate Concertmaster  
Corinne Stillwell,  
Assistant Concertmaster  
Perrin Yang  
Tigran Vardanyan  
Ellen Rathjen  
Janice Macisak  
William Hunt  
Sabina Slepecki  
Kenneth Langley  
Lise Stoddard  
Joanna Owen  
Christine Hauptly  
An-Chi OuYang

**Violin II**  
David Brickman, Principal  
Daryl Perlo, Assistant  
Principal  
Shannon Nance  
John Sullivan  
Lara Sipols  
Nancy Hunt  
Boris Zapesochny  
Liana Koteva  
Margaret Leenhouts  
Patricia Sunwoo  
Jeremy Hill  
Ainur Zabenova

**Viola**  
Melissa Matson, Principal  
Michael Larco, Assistant  
Principal  
Marc Anderson  
Elizabeth Seka  
Olita Povero  
Michail Verba

Linda Kirkwood  
David Hult  
Sidney Killmer  
Adrienne Somerville-Kiamie  
Jason Totzke

**Cello**  
Stefan Reuss, Principal  
*The Clara and Edwin  
Strasenburgh Chair*  
*Funded in perpetuity*  
Kathleen Murphy Kemp,  
Assistant Principal  
Robert F. Taylor  
Jason Wang  
Mary Ann Wukovitz  
Don Reinfeld  
Marjorie Hunsberger  
Ingrid Bock  
Melissa Burton Anderson

**Bass**  
Robert Zimmerman,  
Principal  
*The Anne Hayden  
McQuay Chair*  
*Funded in perpetuity*  
Michael Griffin, Assistant  
Principal  
Jack Stauber  
Jesse Watras\*  
Gaelen McCormick  
Timothy Blinkhorn  
Jeff Campbell+  
Eric Polenik

**Flute**  
Rebecca Gilbert, Principal  
*The Charlotte Whitney  
Allen Chair*  
*Funded in perpetuity*  
Joanna Bassett  
Jan Angus+  
Diane Smith

**Piccolo**  
Joanna Bassett  
Jan Angus+

**Oboe**  
Monica Fosnaugh, Acting  
Principal  
*The Dr. Jacques M.  
Lipson Chair*  
*Funded in perpetuity*  
Anna Petersen  
Priscilla Brown

**English Horn**  
Monica Fosnaugh

**Clarinet**  
Kenneth Grant,+ Principal  
*The Robert J.  
Strasenburgh Chair*  
*Funded in perpetuity*  
Robert DiLutis  
Ramon Ricker+  
Alice Meyer

**E-flat Clarinet**  
Robert DiLutis

**Bass Clarinet**  
Ramon Ricker+

**Bassoon**  
Abraham Weiss, Principal  
Charles Bailey  
Martha Sholl

**Contra-Bassoon**  
Charles Bailey

**Horn**  
W. Peter Kurau,+ Principal  
*The Cricket and Frank  
Luellen Chair*  
Matthew Annin, Assistant  
Principal  
Jennifer Burch  
David Angus  
Stephanie Zimmerman

**Trumpet**  
Douglas Prosser,+ Principal  
*The Elaine P. Wilson Chair*  
Wesley Nance  
Herbert Smith  
Paul Shewan

**Trombone**  
Mark Kellogg,+ Principal  
*The Austin E. Hildebrandt  
Chair*  
*Funded in perpetuity*  
Mark Salatino  
Andrew Chappell

**Tuba**  
W. Craig Sutherland,  
Principal

**Timpani**  
Charles Ross, Principal  
*The Harold and Joan  
Feinbloom Chair*  
*Funded in perpetuity*  
Jim Tiller, Assistant Principal

**Percussion**  
Jim Tiller, Principal  
Brian Stotz  
John McNeill  
Robert Patterson  
Jillian Pritchard

**Harp**  
Grace Wong, Principal  
*The Eileen Malone Chair,  
A Tribute by Mr. and Mrs.  
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*The Lois P. Lines Chair*  
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\* On Leave  
+ Full time faculty at the  
Eastman School of Music



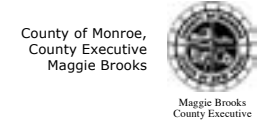
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*Christopher Seaman, Music Director*

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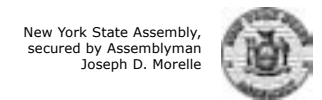
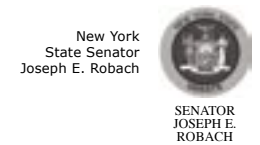
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